



SAPPA PILOT PROGRAM

VALIDATE YOUR DIGITAL LAB STRATEGY WITH SCIFEON IN 90 DAYS

The **SAPPA Pilot** is designed for labs ready to move from fragmented digital tools to connected, workflow-driven operations.

Over 90 days, your team gains access to Scifeon configured for your own use cases: supported by experts, structured by scope, and designed to deliver go-live results without disruption.

INTRODUCTION

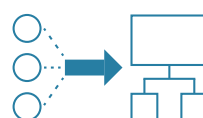
If your lab still runs on Excel, paper records, or disconnected tools, you're not alone. But these systems are difficult to scale. They slow down collaboration, increase compliance effort, and limit visibility across teams.

With SAPPA, Scifeon offers a structured four-week pilot that allows your team to evaluate the platform using your own data and processes.

The workflows set up during the pilot can go live and be used in real operations—delivering early results and a clear path forward.

SAPPA enables a focused assessment of Scifeon's capabilities across ELN, LIMS and instrument integration in a workflow-driven environment.

WHAT CHANGES WITH SAPPA



Disconnected Systems
become workflow-driven environments



Long internal evaluations
become three month go-live pilots



Unclear digital fit
becomes validated use cases with realdata



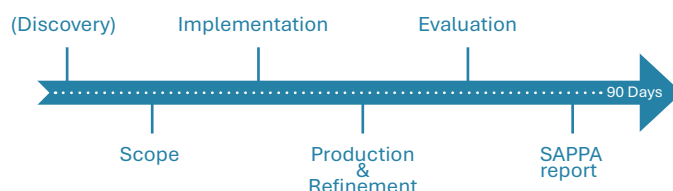
OBJECTIVES OF SAPPA

The pilot project aims to:

- Provide a risk-mitigated approach to adopting ELN/LIMS solutions.
- Demonstrate the tangible outcome of digitising laboratory workflows.
- Evaluate system functionality, usability, and integration capabilities in a real-world setting.
- Assess data management improvements, including compliance, security, and accessibility.
- Gather insights for a full-scale rollout with minimal operational disruption.
- Equip decision-makers with a clear business case for completing the digital transformation.

THE SAPPA METHODOLOGY

The pilot project approach is a short-term (90 days), structured implementation of a modern ELN/LIMS platform that includes a representative subset of the organisation's R&D activities. The SAPPA follows a staged process, ensuring stakeholders gain experience with all solution aspects before a full-scale deployment.



EXPECTED OUTCOMES OF THE PILOT PROJECT

By the end of the pilot, the organisation will have:

- A fully functional ELN/LIMS system deployed in a subset of laboratory workflows.
- A precise gap analysis, identifying additional requirements for full-scale implementation.
- Quantifiable data supporting the business case for broader adoption.



Step 0: Discovery

A SAPPA is preceded by a discovery phase during which key stakeholders, such as laboratory managers and end-users, participate in a workshop.

This session:

- Review existing laboratory workflows.
- Demonstrates the capabilities of the Scifeon ELN/LIMS solution tailored for pharmaceutical and bio process industries.
- Establishes measurable success criteria for the pilot.
- Selects one or two workflows for implementation as a proof-of-value exercise. (Candidates for SAPPA that promise the most significant efficiency gains when supported digitally typically have repetitive processes.)

The discovery phase ensures that the pilot delivers actionable insights for the business case by aligning it with specific organisational needs.

Duration: Four hours

Step 1: Scoping and Planning

Once initial requirements are defined, a follow-up workshop refines the workflows the client has chosen to implement during the SAPPA.

During this phase:

- The scope of data entry, process automation, and system integration is finalised.
- User engagement and training requirements are documented.
- Timelines for implementation, testing, and evaluation are agreed upon.

Duration: Four hours

Step 2: System Configuration and Implementation

Scifeon implements the selected workflows in a test environment, allowing users to interact with the system without disrupting ongoing lab operations.

Key activities include:

- Configuring an ELN/LIMS test system to align with selected workflows.
- Integrating laboratory instruments for seamless data capture (if required).
- Automating data entry, calculations, and reporting functions.
- Training superusers (internal champions) on system functionalities.

This stage also allows laboratory staff to validate the system's usability before deployment.

Duration: One week

Step 3: Production Deployment and Refinement

Following successful testing, the system moves into production mode, where real-world data is captured, stored, reported and analysed using the digital platform.

During this phase:

- The selected workflows go live with active user participation.
- Superusers provide feedback on usability and functionality.
- System refinements are made to optimise performance.

This step guarantees that the digital transformation aligns with real laboratory needs by enabling iterative improvements.

Duration: 60 days.

Step 4: Evaluation and Business Case Development

After a designated period (typically 60 days), an evaluation workshop is conducted to assess the pilot's impact.

This session includes:

- A review of performance metrics, such as time savings, error reduction, and compliance improvements.
- Analysis of user feedback and adoption issues.
- A risk-benefit assessment for full-scale implementation.
- Input for developing a comprehensive business case based on the organisation's specific skills, data, and experiences.

Step 5: The SAPPA Report

Scifeon compiles a detailed final report, outlining key findings, benefits, and recommendations for the next steps.



KEY BENEFITS OF THE SAPPA PILOT

READY TO EXPLORE A SAPPA PILOT?

Scan the QR code to request a scoping call and explore how SAPPA can support your lab's digital transformation strategy.

Scan to request your SAPPA pilot in seconds



Pre-filled email with subject and message to Scifeon

1. Lowered Risk and Quicker Adoption

A SAPPA approach enables organisations to assess the feasibility of digital transformation before committing to significant investment. This mitigates risks in the decision-making process and aids in refining execution plans.

2. Minimal Disruption to Ongoing Operations

Unlike full-scale transformations that can be disruptive, a pilot implementation ensures that core laboratory functions continue unaffected. The staged rollout reduces resistance and increases user buy-in.

3. Cost-Effective Learning and Development

Running a controlled pilot provides valuable hands-on experience for laboratory personnel. The insights gained enable smoother full-scale implementation, preventing costly mistakes.

4. Customisation and Scalability

The organisation can fine-tune workflow automation, system integrations, and user interfaces through real-world testing before broader deployment. This ensures scalability without compromising efficiency.

5. Stronger Business Case for Investment

The pilot generates data-driven insights, providing senior management with concrete evidence of implementation disruption, operational benefits, compliance improvements, and cross-project data analysis advantages. This ensures the quality of the business case for full-scale digital transformation.